METCOKE

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INCREASE ON PRODUCTIVITY BY INTEGRATED SOLUTIONS FROM THE VIEW OF A MACHINE SUPPLIER

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Incentive



Being in business for 140 years, SCHALKE permanently encounters:

All customer call for maximizing coke productivity in spite of

- Iow budgets (new sites) or
- aging equipment and coal feed changes in case (existing site).

Schalke's approach to meet these requirements is to make use of intelligent and integrated machine design.

Please follow SCHALKE'S answer....



Contents

Introductory part

Brief company overview

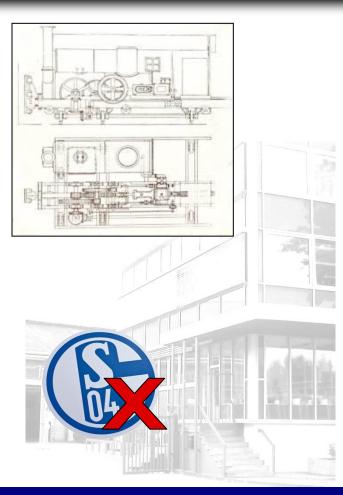
Technical part

- Nature of aging
- Preconditions and tolerances
- SCHALKE's answers on
 - mechanics
 - process
 - positioning
- Summary





What is SCHALKE?



- Iocated in Rhein-Ruhr-Area, former German coal and steel industry
- Manufacturing Company 140 year anniversary in 2012
 - First steam driven Pusher Machine in 1896
- SCHALKE products:

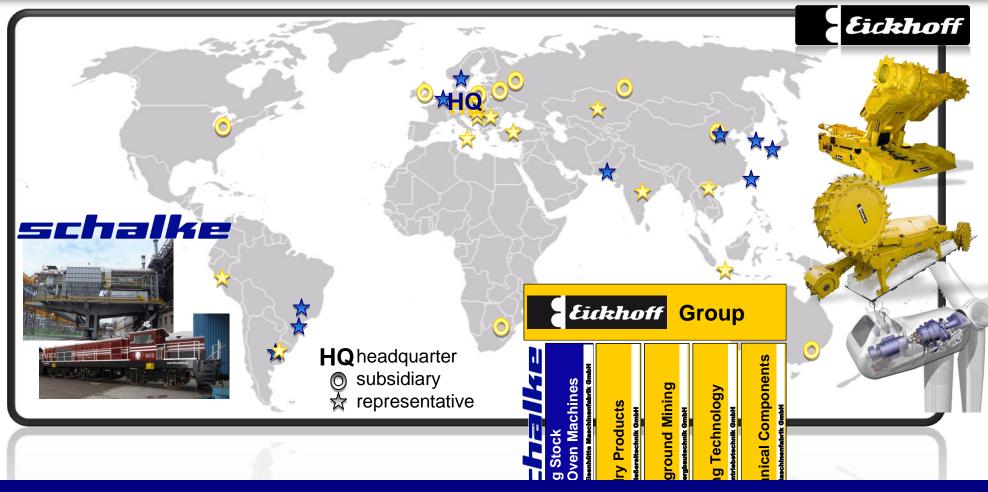


standard and custom-tailored solutions

Long-term tradition in coke business!



What is Schalke?



There are contacts all over the world.



What do we do?

individual solutions

- consulting, studies, process analysis,
- project management, procurement
- basic & detail engineering, fabrication,
- erection, commissioning, after-sales



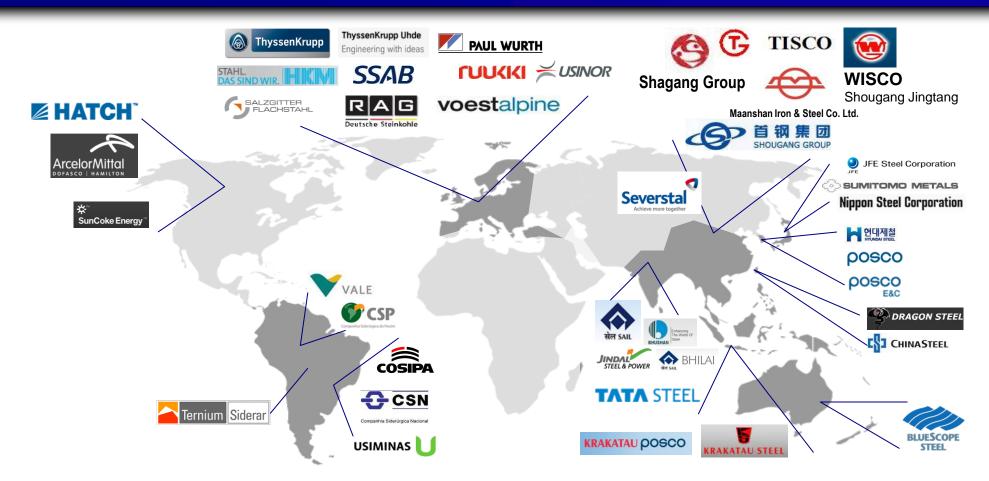
- charging, pushing, transferring,
- emission-treating, quenching,
- maintenance & changing stations

TURNKEY projects

Anything you need to run coke ovens!



Where do we do?



Approx. 300 machines and 80 revamps referenced since 1980



Current SCHALKE orders





Dangjin, Korea

- 7.63m Battery
- 3 Sets of Machines
- Completion 12/2013









What do the machines do?

customer's requirements

- no downtime
- best productivity
- no wear or maintenance
- neglible investment
- service for decades





Sorry people,

get real

today's accomplishments

- quick, accurate and safe motion
- endurance of heat, cold, dirt, dust, fire, corrosion
- accurate and repeatable handling
- tight sealings of doors and openings
- kiln identification
- remote control to manless operation
- collision control, smooth integration

machine features range on high level!



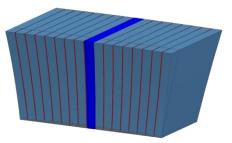
What is the challenge?



- design is fine / site erection gives special touch
- aging behavior of battery and machines are different.
 - thermal load cycles on battery
 - mechanical load on machines

lead to worn-out equipment and constantly growing batteries.

- Batteries grow in height for 100 mm
- oven doors tilt towards machines
- oven doors incline sideways
- charging holes drift apart
- fittings and guides wear out



machines have to overcome positioning challenge.



SCHALKE's answer: positioning system

- SCHALKE'S system is used for positioning coke oven machines and similar rail-bound vehicles.
- The rough design and the special fibre optic technique enables nearly maintenance-free use.

600 positioning tasks per day

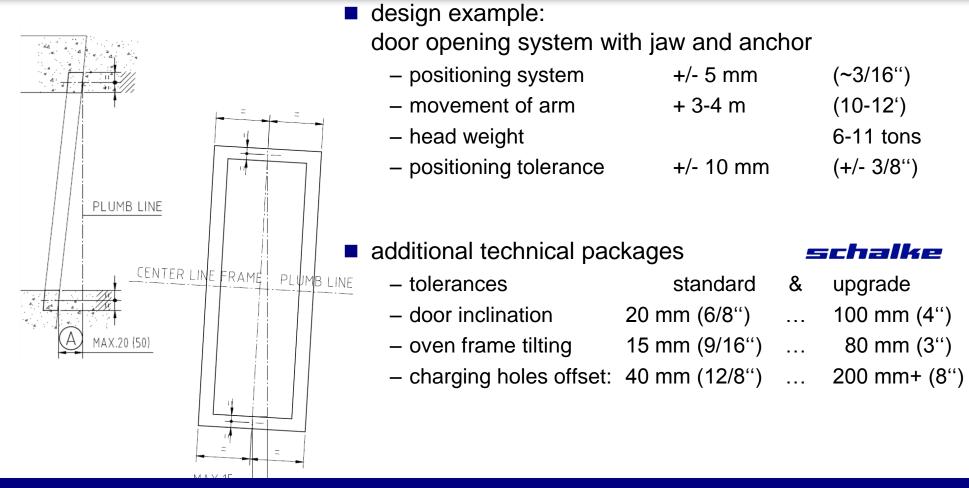
The main characteristics of the system are:

- Travel speeds up to 400 m/min (1300''/min).
- Independent from travel direction
- Simultaneous oven number detection
- Positioning accuracy ± 5 mm.

Accurate and quick positioning is key to smooth operation!



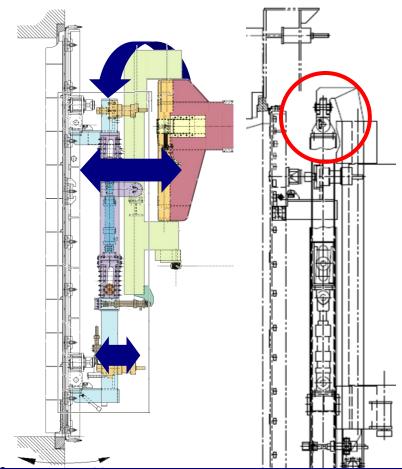
SCHALKE's answer: mechanics



Little extra technical effort leads to flexibility and operability.



SCHALKE's answer: mechanics realized



BlueScope Steel, Port Kembla Steelworks, Australia

- 5 batteries, 331 ovens, 1960-1987
- In 1998 SCHALKE supplied 3 coke transfer cars on battery 3/4/5 (25-30 years old, 5 m)
- environmental incentives, but subject to operability
- tolerances critical, solution: gimbal mounting

SSAB Tunnplat, Luleå, Sweden

1 battery, 54 ovens, 1975

- SSAB
- In 2001 SCHALKE supplied 1 coke transfer car (battery 26 years old)

In 2011 batteries still in service and machines running!



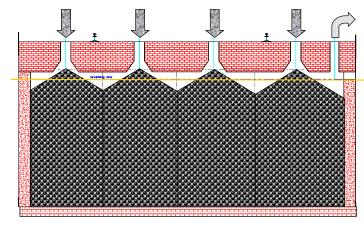


Schalke's answer: process



How does improved charging work?

- objective: maximize input coal without cramming
 - prism-like oven geometry
 - simultaneous charging
 - minimize levelling coal
 - maintain emission seal



manual service device aids adjustments

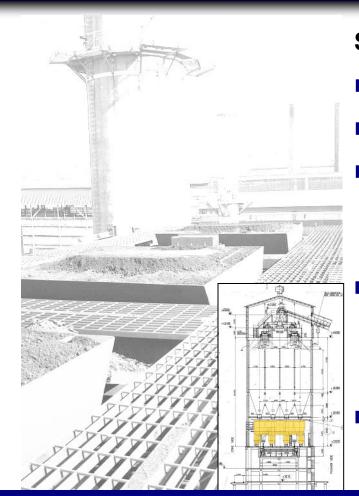
Process tuning at its simplest.

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2000

Schalke's answer: process realized



SOUTH AMERICAN customer, 6 m battery

- objective: site survey & improved charging in 2012
- no mechanical changes
- key: intelligent settings with respect to aging battery and coal mix

success: 4% gain in productivity

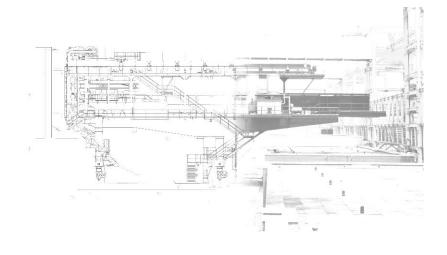
1% of 1 Mio. t coke/a x 300 USD/t = 3 Mio. USD/a

secondary success: less graphite formation

Process tuning is pure cash!



Summary



- brief introduction of SCHALKE: who we are, what we do, whom we deal with
- great challenges to fair battery operation:
 - aging equipment and
 - coal feed mixes
- examples on SCHALKE'S answers taking up the challenges:
 - automation, mechanics, process
- "An Increase on productivity is not always a gigantic investment, but sometimes a small integrated solution, that pays off in no time."

.... just a view of a machine supplier

